

## **Historic, Archive Document**

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Import Division

# PRICE LIST

## Collected Stock

in Carloads Direct from West Virginia,  
Virginia, and North Carolina

# LaBars' Rhododendron Nursery

Stroudsburg, Penna.

 American Association of Nurserymen   
BUILDERS of BEAUTY

21 Years' Experience as Collectors  
Specializing in

## Kalmia Latifolia

Rhododendron { MAXIMUM  
CATAWBIENSE  
CAROLINIANUM  
MINUS

## Leucothoe Catesbaei

Azalea { ARBORESCENS  
CALENDULACEA  
ROSEA  
VISCOSA  
NUDIFLORA

## Andromeda Floribunda



# —DISCOUNT 30%—

Prices quoted are for Collected Stock, by the "clump" each in car loads F. O. B. shipping point in West Virginia, Virginia or North Carolina, unless specifically agreed otherwise.

## VARIETIES

## FLOWERS

## SIZES IN HEIGHT

			1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
Rhododendron	Maximum	White, Light Pink (July)	.75	\$1.00	\$1.25	\$1.75	\$2.25	\$3.00	\$5.00
	Maximum, Specimen	White, Light Pink (July)		1.25	1.75	2.75	4.00	5.00	8.00
	Catawbiense	Reddish Purple (Late May)	.90	1.35	1.80	3.00			
	Catawbiense, Specimen	Reddish Purple (Late May)		2.00	2.75	4.00	6.00	9.00	12.00
	Carollinianum	Light Rose (Early May)	1.00	1.25	1.75	3.00	4.50	7.00	8.00
	Minus (true Punctatum)	Deep Pink (July)	1.00	1.25	1.75	3.00	4.50	7.00	8.00
Kalmia	Latifolia (Mountain Laurel)	White, Pink (Late May)	.75	1.00	1.25	1.75			
	Latifolia, Specimens	White, Pink (Late May)		1.35	2.00	3.50	5.00	8.00	12.00
Azalea	Arborescens	White (June)	.60	.75	1.00	1.25	2.00	3.00	4.00
	Rosea (Canescens)	Deep Pink (Late May)	.60	.70	.90	1.10	1.50	2.00	3.00
	Viscosa	White, Light Pink, (July)	.60	.70	.90	1.10	1.50	2.00	3.00
	Calendulacea	Brick Red, Orange (Late May)	.60	.70	.90	1.10	1.50	2.00	3.00
	Nudiflora	White, Pink (May)	.45	.55	.70	.85	1.25	1.75	2.50
Vaccinium Corymbosum (High Bush Blueberry)—White (May)				1.00	1.25	1.75	2.25	3.00	5.00
Leucothoe Catesbaei			.50	.65	.80				
Andromeda Floribunda			.90	1.25	1.50				

Specimen quality Azalea, Leucothoe and Andromeda 50% additional to above prices.

Standard Quality

( All clumps have large ball of earth, and foliage of good color. Rhododendron and Kalmia have at least eight (8) or equivalent stalks of height stated, and Azalea have at least five (5) stalks of height stated to a clump.

Specimen Quality

( Specimen Rhododendron, Kalmia and Vaccinium corymbosum have diameter of spread about equal to height with fifteen (15) or more stalks and Azalea ten (10) or more stalks of height stated to a clump.

Collected plants are new growth on old roots from burnt over areas, and as fires may not have occurred at several different times and places in the same locality within hauling distance of the shipping point, it is not always possible to procure widely different sizes of the same species from the one section.

All the species quoted do not grow in any one region, and the following table shows kinds that can be sent in one car from the several collecting fields.

From North Carolina	{	Rhododendron Maximum
		Rhododendron Catawbiense
		Rhododendron Carolinianum
		Kalmia Latifolia
		Azalea Calendulacea
		Leiophyllum Buxifolium

From Virginia	{	Rhododendron Maximum
		Rhododendron Catawbiense
		Kalmia Latifolia
		Azalea Calendulacea
		Azalea Nudiflora
		Azalea Rosea
	{	Andromeda Floribunda

From West Virginia	{	Rhododendron Maximum
		Kalmia Latifolia
		Azalea Nudiflora
		Azalea Rosea
		Azalea Calendulacea

From Pennsylvania	{	Kalmia Angustifolia
		Vaccinium Corymbosum
		A. Rosea
		A. Viscosa
		A. Nudiflora
		Rhodora Canadensis

Below is the approximate number of Standard Quality R. Maximum, R. Catawbiense and K. Latifolia that can go in a 36-foot car by the several ways of packing:

	Single Deck	Double Deck	Cord-weeded
1 to 2 feet	275	500	1200
2 to 3 feet	200	350	800
3 to 4 feet	175	300	600
4 to 5 feet	150		500
5 to 6 feet	100		300
6 to 7 feet	75		150
7 to 8 feet	50		100

Specimen sizes about 40% less quantity than above.

Extra charge of \$8.00 for double decking car.

Shrubbery in car-loads takes 4th class rate, with 16,000 pounds minimum weight for a 36-foot box car; about 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as size of ball of earth and soil weights vary greatly.

We will be pleased to ascertain freight rate and probable cost to destination, if advised of your wants.

The following list showing present quoted freight rates (accuracy not guaranteed) in cents per 100 pounds from the several collecting sections will be of assistance in forming estimate of freight cost by car-load.

	North Carolina	Virginia	West Virginia	Penna.
Cleveland Ohio.....	.95	.60½	.48	.45
East Liberty, Pa...	.79½	.60½	.48	.37½
Harrisburg, Pa.....	.78½	.65	.43½	.32
Bryn Mawr, Pa....	.82½	.70	.44½	.32
Red Bank, N. J.....	.82½	.85½	.51½	.34
Morristown, N. J...	.84½	.80½	.46½	.17½
Patchogue, N. Y....	.90	.85½	.51	.35
White Plains, N. Y.	.90½	.74½	.58	.38
Rochester, N. Y....	.82½	.80½	.46½	.34
New York, N. Y...	.82½	.70	.46½	.28½
Hartford, Conn.....	.90½	.74½	.49½	.38
Brookline, Mass....	.90½	.74½	.49½	.38
Baltimore, Md.....	1.08½	.63½	.43½	.32
Washington, D. C.	1.08½	.52½	.43½	.38

To locate desirable virgin areas of superior stock necessity took us to the mountains of West Virginia, Virginia, and North Carolina. It is erroneous that plants collected from the Southern Appalachian range at altitudes of from 2500 to 5000 feet are not hardy in northern climates. 90% of our shipments for years past have been from that region, and have given as satisfactory results as those formerly from the Pennsylvania or the New York mountains.

We are able to supply super-specimen grade of plants in practically all varieties. These are not listed, but we would be glad to figure on any requirements for large exceptional plants.

Prospective customers are requested to fully satisfy themselves in advance as to just what constitutes a collected plant. Many first purchasers expect to receive plants similar to Hybrids formerly imported from Europe, whereas the American collected plant is considerably heavier and bulkier, and in general quite unlike the Hybrid.

The use of nursery grown plants in the instances of Azaleas, Rhododendron Carolinianum and Rhododendron Minus, for foundation plantings or any formal work is recommended. The natural tendency of all these plants is to reach for the light and they are accordingly more or less thin and leggy.

Collected Andromeda Floribunda due to the nature of its root system is not giving very good results after transplanting, and the loss has been such that we comment on it for your guidance.

Our stock is large and as good as the best, and the foregoing is offered as a general observation and to prevent later dissatisfaction. We do not seek to discourage purchase of collected stock, rather to prevent exaggerated expectancy.

There is the same wide variance in quality of these plants as in most commodities, and our success and volume of business is not traceable to our having the lowest price, but to our quality standard, service and reputability.



## NURSERY GROWN STOCK

We began in the spring of 1917 to establish a nursery at Stroudsburg, Pa., and now have growing under conditions similar to that in their native habitat, the several species in which we specialize as collectors. Our stock is large, and in various sizes. Catalogue will be supplied on request.

We invite you to inspect the stock at the nursery before placing your order. Stroudsburg is the center of the Pocono Mountain and Delaware Water Gap summer resort region, and is two hours from Hoboken by D., L. & W. R. R., and three and one-half hours from Philadelphia by P. R. R. Consult Blue Book for excellent motor routes.

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### BOXWOOD

We are able to secure old Boxwood, from three feet to twelve feet in height and of equal spread, in one of our collecting sections of North Carolina, and will be glad to quote prices for early spring shipment. It will be necessary that orders be placed prior to March 1st, as our working force is moved from that section the last of February. We have a quantity of Boxwood at our Stroudsburg Nursery, moved there in the spring of 1921 and 1923.

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### INFORMATION FOR CUSTOMERS

We specialize in Native Rhododendron, Kalmia and Azalea, and our facilities are unequalled by other collectors. Working organizations are maintained in the sections where these plants grow luxuriantly and in abundance, giving opportunity for a more discriminating selection than is afforded in the repeatedly dug over mountain regions of Pennsylvania and New York.

## IMPORTANT REMINDERS

*Please read the explanatory information to prevent misunderstandings.*

Collected stock shipments from North Carolina and Virginia can commence about March 15th; from West Virginia about April 1st; from Pennsylvania about April 15th, or as soon as ground in the mountains is sufficiently free from frost to permit of digging. Fall shipments can commence September 1st.

If collected stock is desired in *Rhododendron Carolinianum*, *Rhododendron Minus*, and *Andromeda Floribunda*, we will be glad to supply, with the mutual understanding that our best efforts will be used in selecting, digging, and packing, but disclaiming further responsibility.

It is to the advantage of the customer to place his order early. In fairness to all, orders are filled in the order of their receipt, and not from date of inquiry.

The right to cancel an order is reserved by us should financial reports of the party prove unsatisfactory.

Cancellation of an order will be repudiated, if work on same has been commenced by us unless the loss by reason of such work will be accepted by the customer.

Sales are made F. O. B. shipping point. After being receipted for by the transportation company we assume no responsibility for their delivery, delay or injury in transit. Claims to be made upon receipt of goods.

Consignees will promptly advise us of arrival of shipment so that our efforts to trace can cease.

One per cent. discount allowed for payment in thirty days from date of invoice; interest will be charged thereafter.

**LABARS' RHODODENDRON NURSERY**  
**Stroudsburg, Pa.**

Local Phone 30-B-2, with Long Distance  
Connections